The recent pre-construction "walkabout" to reserve homes at *La Mesa Summit Estates* was very successful. Buyers appreciate the unique features of *La Mesa Summit Estates*:

La Mesa Summit Estates is one of the few gated and secure enclaves of homes in all of East County. Avoid the health risk of grandparents living in a nursing home. Each home in La Mesa Summit Estates has a connected, but separate suite for grandparents to enjoy privacy, while still enjoying the support of living with their family (good for grandkids too!).

- Private entrance
- Kitchenette
- Full bath (wheelchair accessible)
- Media center
- Stacked washer and dryer

Buyers have asked several very good questions:

- Is there any Mello Roos tax? No. This saves a buyer approximately \$850 a month, or over \$10,000 a year.
- Is solar included? Yes.
- Is an electric vehicle charging unit included? Yes. In every garage.
- Are "Energy Star" rated energy-efficient appliances included? Yes.
- Are interior design services included? Yes. Our design team will assist you, free of charge, to select materials, finishes, and colors, so as to create your dream home.

Our next "walkabout" is this Saturday, June 13<sup>th</sup> from 9:00 a.m. until 4:00 p.m. Realtors are welcome, with or without a client. If you would like to receive an information package on *La Mesa Summit Estates*, please call (619-426-0441) or email (armida@thephaircompany.com).

I hope to see you this Saturday. Please wear a mask.

Jeff Phair President

DIRECTIONS:	Turn right on Sacramento
• 94 to Lemon Grove Avenue exit	Go 3 blocks to Eastridge
• Turn left (north) to High Street	• Turn right (east) on Eastridge
• Turn left (west) on High Street	• Go approximately ½ mile to Monte Drive
• Go one block to Sacramento	• Turn right. You have arrived.

P.S. The reservation deposit is \$10,000, which earns interest at 5%. The deposit is fully refundable at any time, at the sole discretion of the buyer. Prices start at \$939,000.